

NISSAN SHATAI CO., LTD.

FY 2023 Third Quarter

(Fiscal Year-to-Date)

Financial Results

(Fiscal year ending March 31, 2024)



February 2024

FY 2023 Third Quarter (Fiscal Year-to-Date) Earnings Results Highlights

The economy of Japan recovered slowly, but a condition continued in which monitoring the impact of price rises and the situation in the Middle East region, etc. was necessary. Production activities recovered compared to the same period last year which was impacted by supply problems for some parts caused by the shortages of semiconductors. In this environment, net sales and income increased due to the impact of the increase in the number of units.

Vehicle sales volume Increased by 9.5% year-on-year to 110,157 units, mainly due to the increase in sales of the Patrol (Y62), the NV200 Vanette, and others.

Net sales Increased by 6.1% to 232.1 billion yen due to the impact of the increase in the number of units, among other factors.

Operating income Increased by 94.6% to 2.9 billion yen.

Ordinary income increased by 57.7% to 3.2 billion yen.

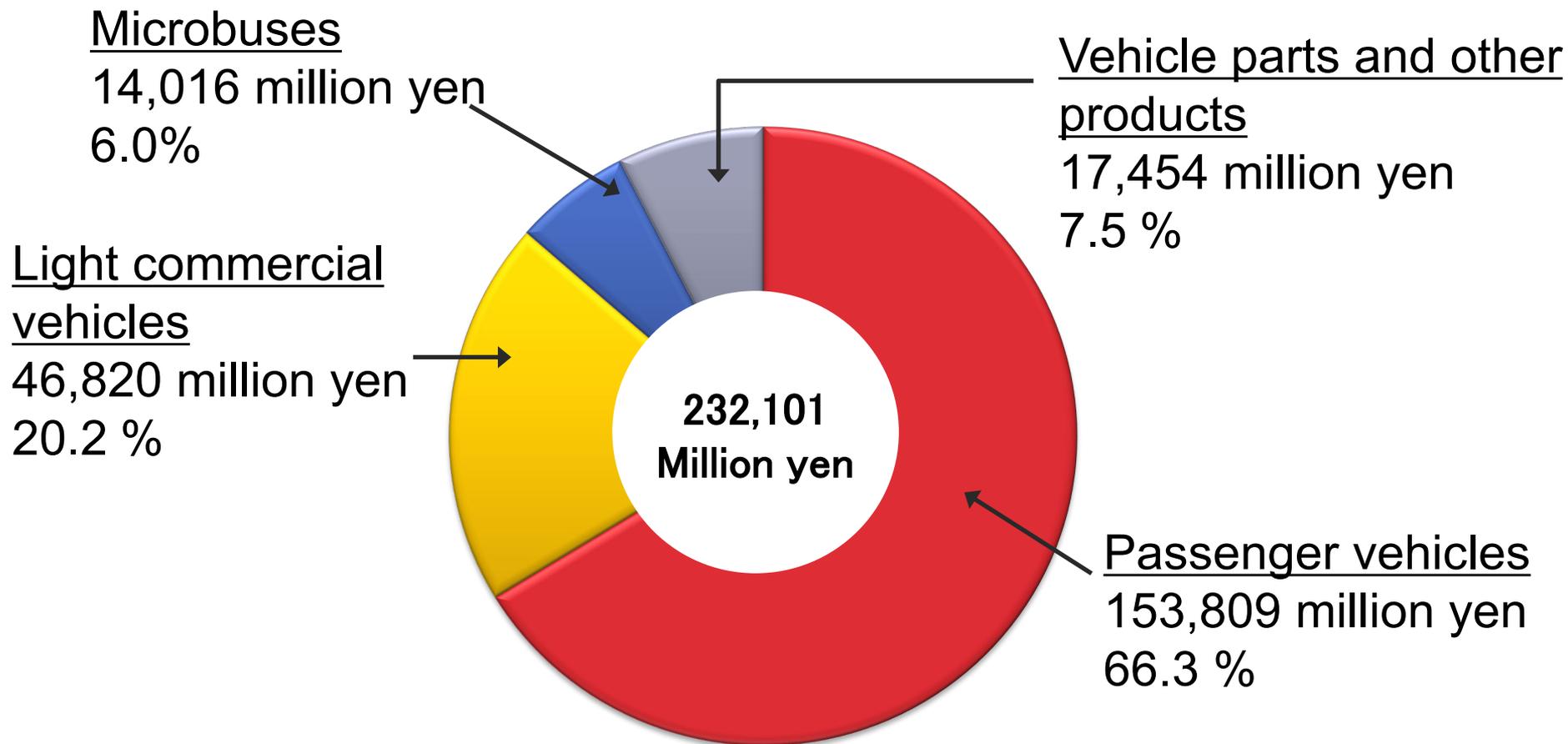
Income attributable to owners of parent Increased by 21.8% to 2.0 billion yen.

FY 2023 Third Quarter (Fiscal Year-to-Date) Financial Performance Highlights

(Million yen)

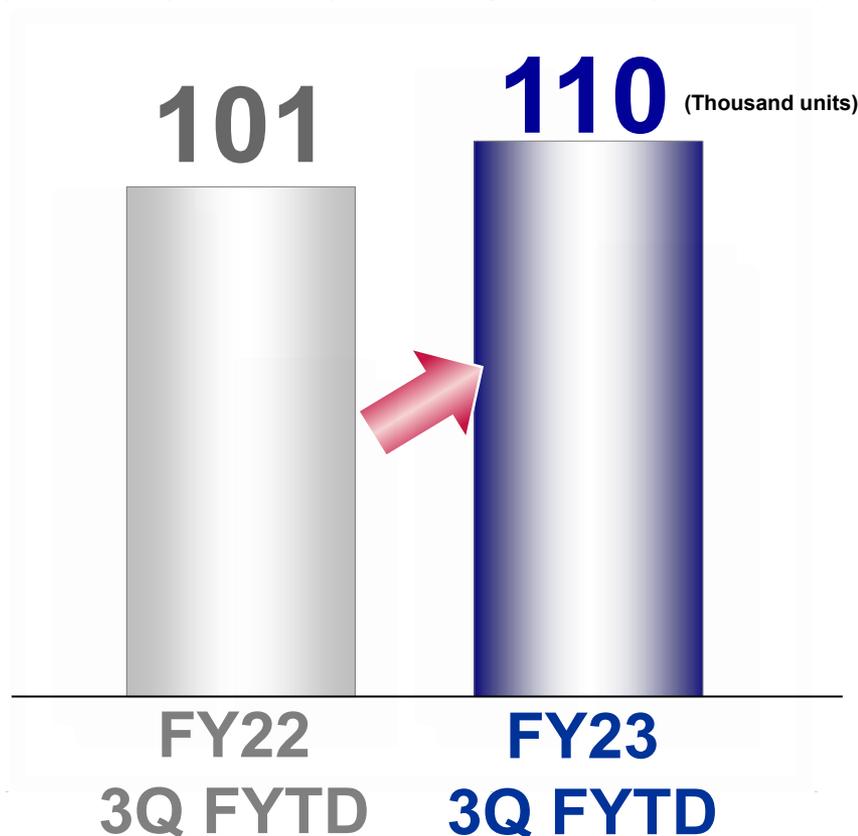
	FY2022 3Q FYTD (2022/4-12)	FY2023 3Q FYTD (2023/4-12)	Variance		FY2023 Forecast
Net sales	218,737	232,101	13,364	6.1%	307,900
Operating income/loss	1,537	2,991	1,454	—	2,000
Ordinary Income/loss	2,090	3,296	1,206	—	2,400
Income/loss attributable to owners of parent	1,669	2,033	364	—	1,100

FY 2023 Third Quarter (Fiscal Year-to-Date) Sales Breakdown by Product Area



FY 2023 Third Quarter (Fiscal Year-to-Date) Vehicle Sales Volume

Increased 9.5% year-on-year to 110,157 units, mainly due to the increase in sales of the Patrol (Y62), the NV200 Vanette, and others.

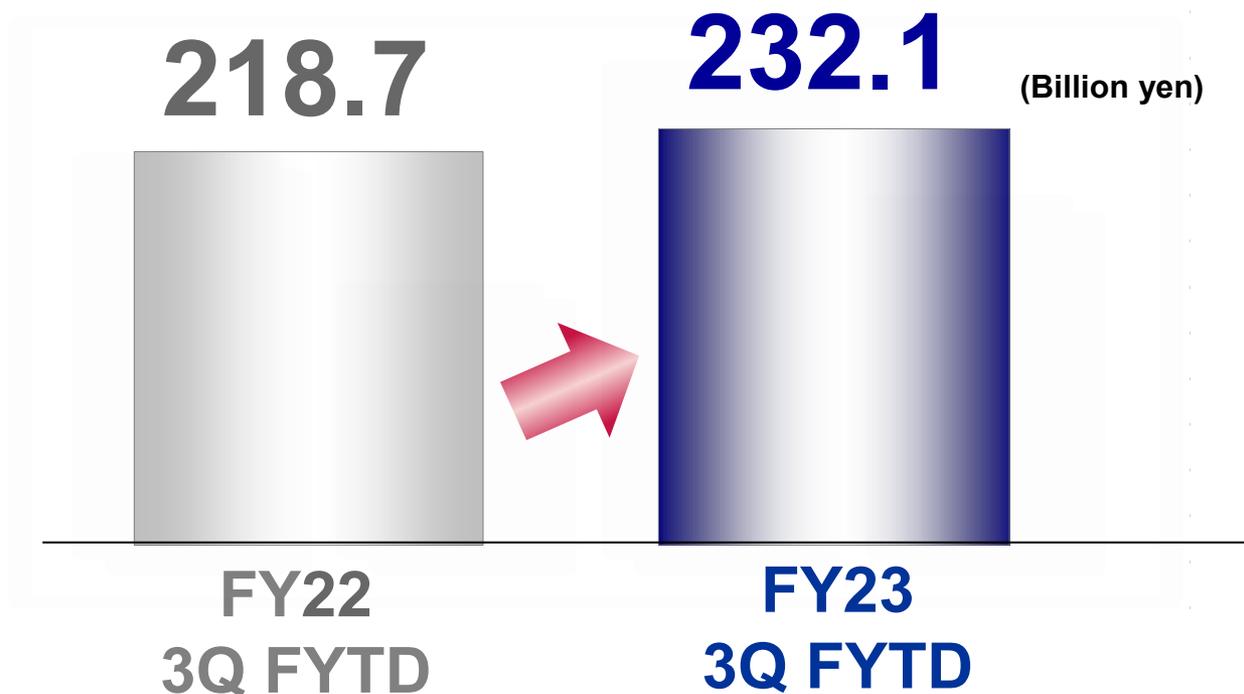


(Thousand units)

	FY2022 3Q FYTD	FY2023 3Q FYTD	Variance
Passenger vehicles	63	60	▲3.8%
Light commercial vehicles	30	40	31.9%
Microbuses	8	10	29.5%
Total	101	110	9.5%

FY 2023 Third Quarter (Fiscal Year-to-Date) Net Sales

Increased by 6.1% to 232.1 billion yen due to the impact of the increase in the number of units, among other factors.

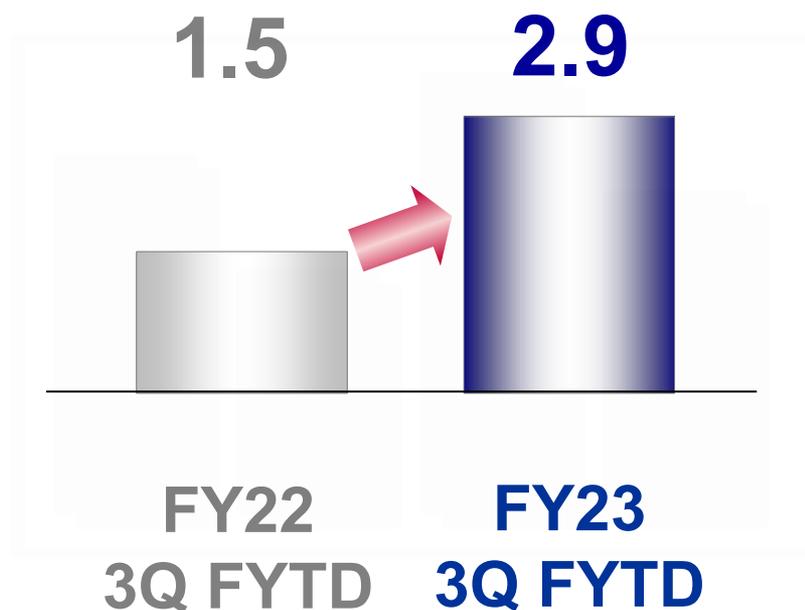


FY 2023 Third Quarter (Fiscal Year-to-Date)

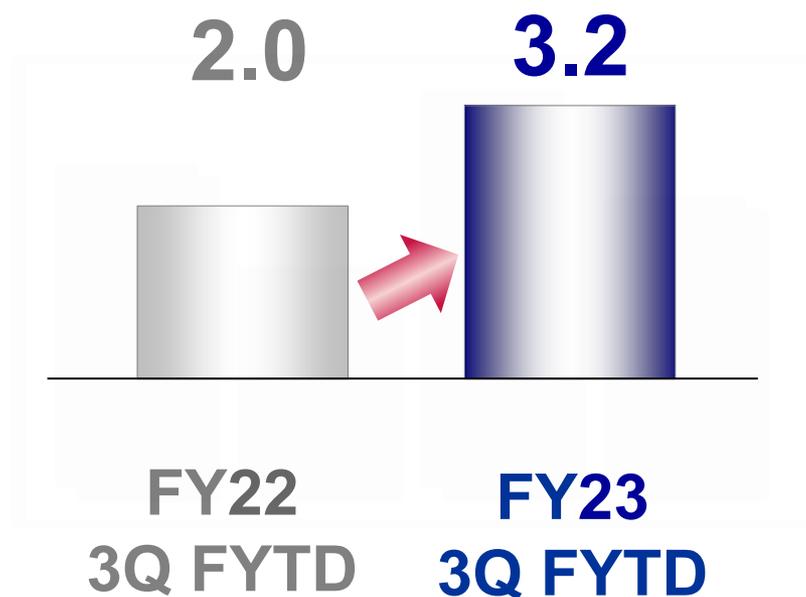
Operating Income/Loss Ordinary Income/Loss

Operating income increased by 94.6% to 2.9 billion yen.
Ordinary income increased by 57.7% to 3.2 billion yen.

Operating Income/Loss (Billion yen)



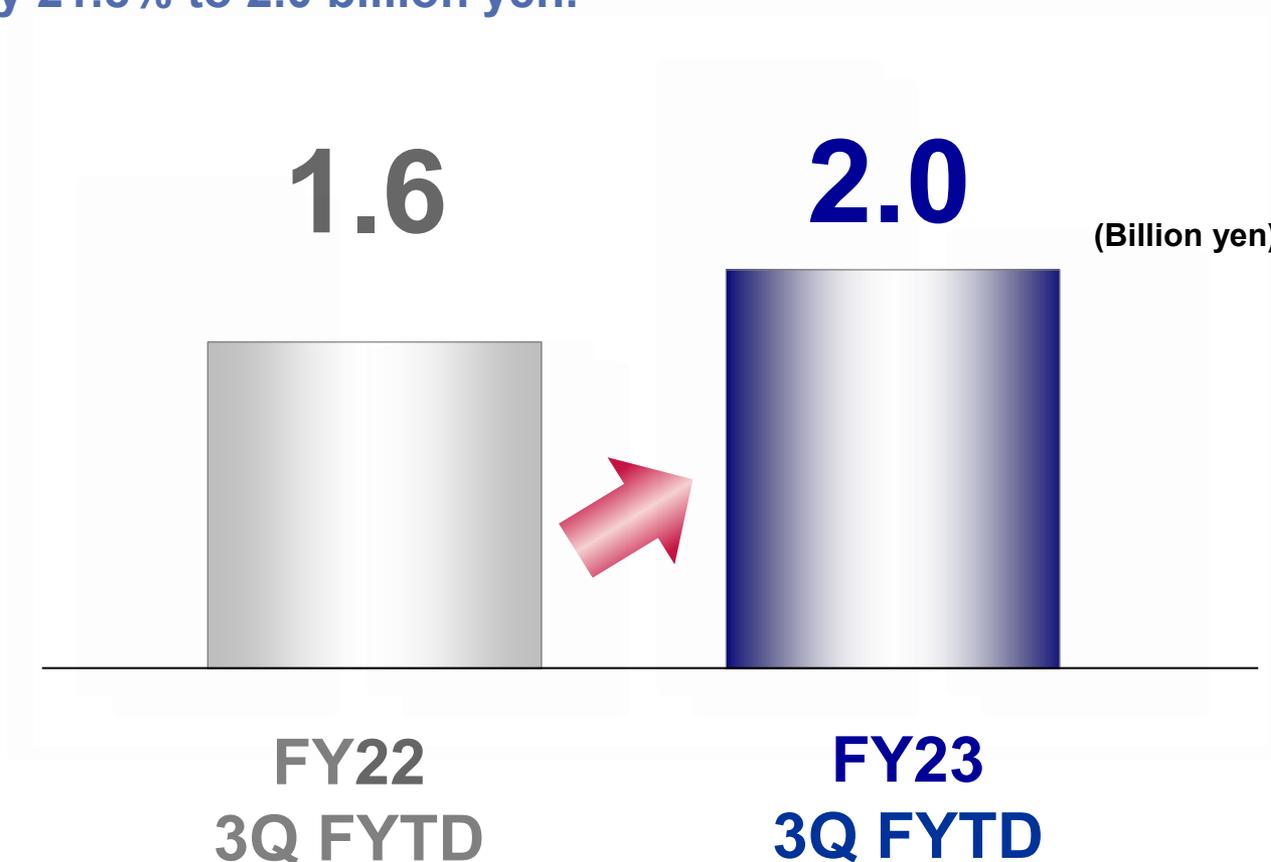
Ordinary Income/Loss (Billion yen)



FY 2023 Third Quarter (Fiscal Year-to-Date)

Income/loss attributable to owners of parent

Increased by 21.8% to 2.0 billion yen.



Return to Shareholders

Dividends

Plan to pay a fiscal year dividend of 13 yen per share based on the policy of maintaining a stable dividend.

■ Interim dividend ■ Year-end dividend

